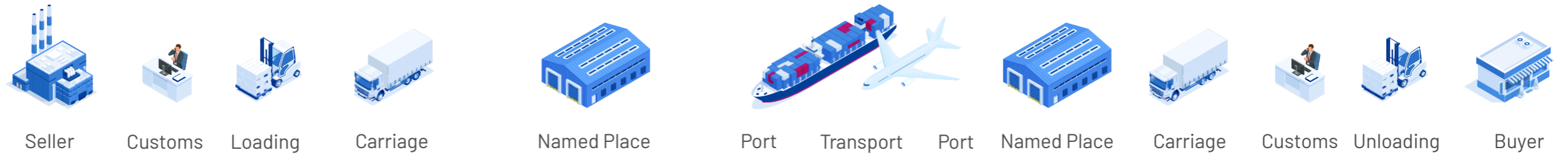


INCOTERMS 2020



Incoterms	Seller	Customs	Loading	Carriage	Named Place	Port	Transport	Port	Named Place	Carriage	Customs	Unloading	Buyer
EXW (Ex Works)	Risk	Cost											
FCA (Free Carrier)	Risk	Cost	Cost										
FAS (Free Alongside Ship)	Risk	Cost	Cost	Cost									
FOB (Free On Board)	Risk	Cost	Cost	Cost									
CFR (Cost and Freight)	Risk	Cost	Cost	Cost									
CIF (Cost, Insurance and Freight)	Risk	Cost	Cost	Cost			Insurance						
CPT (Carriage Paid To)	Risk	Cost	Cost	Cost									
CIP (Carriage and Insurance Paid to)	Risk	Cost	Cost	Cost			Insurance						
DAP (Delivered At Place)	Risk	Cost	Cost	Cost									
DPU (Delivered Place Unloaded)	Risk	Cost	Cost	Cost								Cost	
DDP (Delivered Duty Paid)	Risk	Cost	Cost	Cost							Cost	Cost	

SEA FREIGHT

■ Risk ■ Cost ■ Insurance